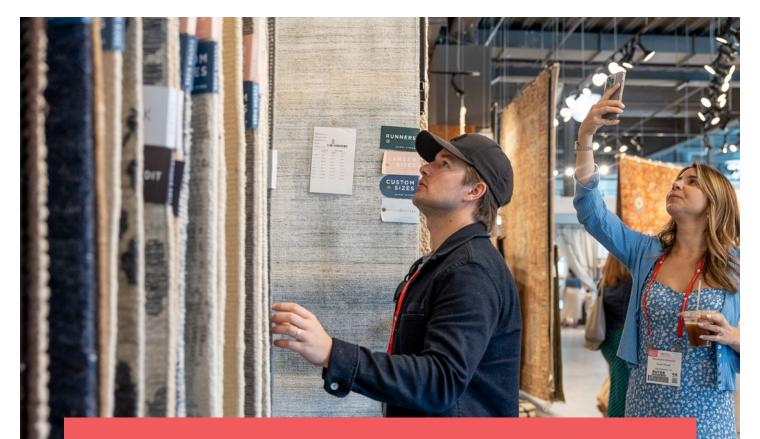


# 2024 Sponsorship & Advertising Opportunities



The Home of Home Furnishings.



#### **Your Opportunity**

High Point Market is the industry's largest home furnishings trade show in the world. From inspirational and educational events to networking opportunities, the High Point Market provides an unmatched opportunity to reach thousands of buyers and designers. Our marketing team has a wealth of resources available and will be happy to work with your team to customize a program that meets your goals and objective.







### **Sales Contact**



#### **Stephanie Jonas**

- S 336.888.3213
- stephanie@highpointmarket.org
- highpointmarket.org



#### **Table of Contents**

Print/ Promotions/ Signage 5

Digital Marketing 8

Events/ Programs 12

Specifications 20

Water Distribution • The Point • Market 101 Webinar • Concerts, VIP Lounge, and Events •

Sponsorship Specifications • 20 PDF Settings • 21

Registration Email Banners • 8 Exhibitor Spotlight • 9 Digital Outreach Program • 10 Social Post(s) • 11

International Buyers Center • 12

Design Influencers Tour • 14

MediaLink • 13

Insider's Tour • 15

Market Bag Distribution • 6 Go-Anywhere Vans • 7

Market Map & Transportation Guide • 5





# **Market Map & Transportation Guide**

Includes shuttle schedules, a listing of showroom buildings, and an overview of the Market district. This helpful resource guide is distributed to showrooms, building lobbies, information booths, hotels, on airport shuttles and The Point. Available sponsorships include: Full-size back page ad, Full-size inside ad.

DEADLINE

August 9, 2024



\$8,500 per ad



# **Market Bag Distribution**

Have your branded tote bags distributed to Market attendees on hotel shuttles, at information booths, and in the International Buyers Center.

DEADLINE	September 6, 2024
S COST	\$5,000
QUANTITY	2,000





## **Go-Anywhere Vans**

Market guests use our free Go-Anywhere service to reach any destination within a 6-mile radius of the Transportation Terminal that is not served by our Downtown Shuttles. These vehicles blanket the Market district, thereby guaranteeing that your message will be seen throughout the High Point area.

Sponsorship offered: Vehicle window decals for 10 vans with your company's customized message.

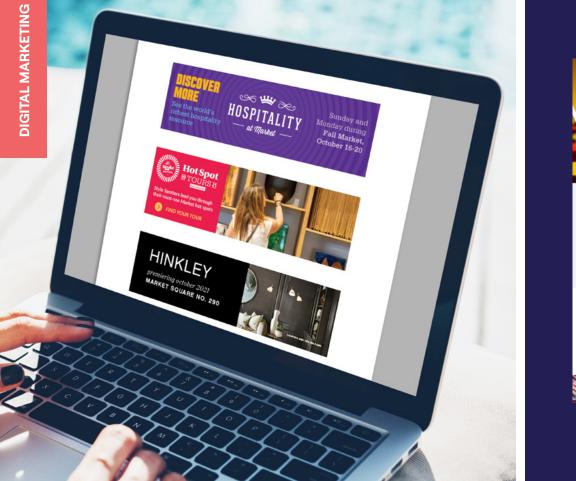
DEADLINE

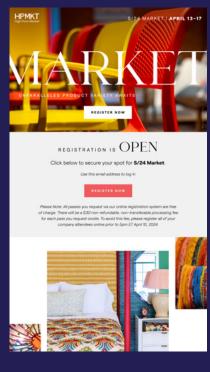
August 12, 2024

COST

\$8,500

Specifications vary depending on sponsorship customization.





### **Registration Email Banners**

Digital communications are highly effective for reaching the Market's target audiences. The High Point Market sends registration emails to over 300,000 Domestic and International retailers and designers.

DEADLINE

May 28, 2024

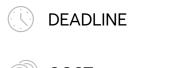
🕥 COST

\$5,000



### **Exhibitor Spotlight**

Elevate your brand's presence with our Exhibitor Spotlight sponsorship. Gain valuable exposure via a one-minute main feed post and a two-minute promotional teaser video story feature on the official High Point Market Instagram, allowing you the opportunity to introduce your brand and provide a sneak peek to our 225k+ followers. Designed to build anticipation and create buzz among Market-goers this spotlight is sure to heighten visibility.



August 12, 2024



\$2,000



### **Digital Outreach Program**

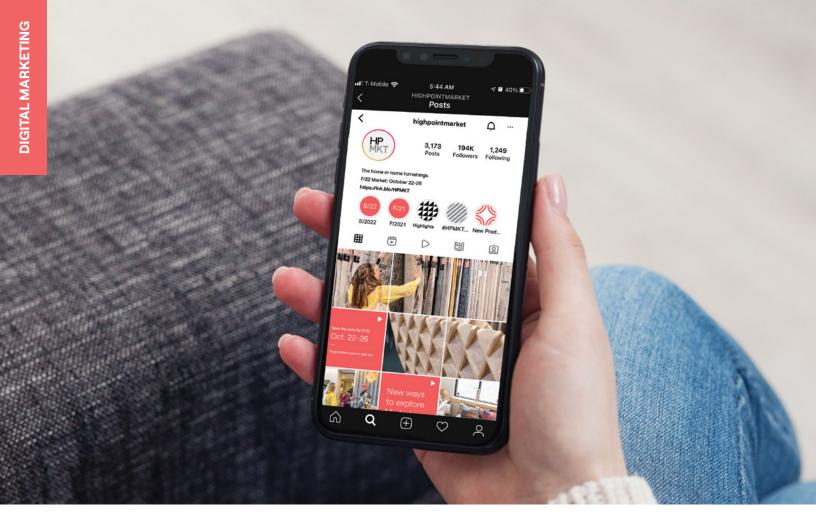
Connect and engage your brand with style leaders, industry influencers, retailers and interior design professionals with digital advertising through High Point Market. Reach this qualified audience via geofencing and event targeting branded ads that deliver strong results for increased awareness, website traffic and lead generation. Perfect opportunity to promote new collections, launches, and events leading up to Market.

DEADLINE

August 1, 2024



\$750 for 10,000 geofencing only \$2,500 for 185,000 ad impressions + geofencing \$4,500 for 300,000 impressions + geofencing \$6,000 for 325,000 impressions + geofencing



#### Social Post(s)

Promote your product images and showroom on the official High Point Market social channels to

over 300,000 followers. Feature a carousel of up to 4 images or a video.

Purchase up to 2 social posts per Market.

DEADLINE

August 20, 2024

COST

\$1,000 per post



#### **International Buyers Center**

Located in the High Point Theatre next to the Transportation Terminal, this active venue is home to all International buyers. This sponsorship is an excellent choice for exhibitors who wish to reach and strengthen relationships with these important Market guests. Breakfast and Lunch sponsorships available. Call for details.

DEADLINE

August 15, 2024

COST

Call for details



### **MediaLink**

Get your brand in front of the working press attending Market. Located in the High Point Theatre, next to the Transporation Terminal, this is a great opportunity to promote new products, showroom locations, anniversary celebrations, events and more. Includes coffee bar.

DEADLINE

August 15, 2024

COST

\$6,000



#### **Design Influencers Tour**

HPMA partners with Esteem Media to bring a diverse group of ten top-quality influencers into sponsored showrooms for a 30-min tour. This program provides valuable exposure as the influencers post to their social and digital channels, including a guaranteed mention by each influencer.

The tour and Sponsors are promoted prior to Market and up to 30 days post Market. The Influencers and Sponsors are mentioned in a press release and dedicated webpage on highpointmarket.org.

In addition to the 30-min tour, sponsors also have the opportunity to host a 45-min lunch to continue to network with the influencers.

DEADLINE

August 5, 2024

S) COST

\$5,000 Showroom tour \$5,500 Showroom tour plus luncheon (Sunday or Monday)



#### **Insider's Tour**

Designed by industry insiders, the High Point Market Insider's Tour will show new buyers how to maximize their time as a business-building, connection-making, and inspirational experience. Three half-day tours take place on Friday and five full-day tours are offered on Saturday. Tour guides have the opportunity to meet and greet all of their attendees at a kickoff orientation and the groups have a chance to begin networking with their fellow peers with whom they'll be spending the day.

DEADLINE

August 5, 2024

COST

\$4,500 Friday Kickoff Orientation \$7,500 Saturday Kickoff Orientation



#### **Water Distribution**

Your company logo and message will be featured on water bottles and water barrels located in the Transportation Terminal.

DEADLINE

August 28, 2024

COST

\$7,500



### **The Point**

Located in the highly foot-trafficked Market district, The Point offers Market guests access to inspirational and educational seminars and panel discussions, valuable peer-to-peer networking, and other services designed to enhance their Market experience. Host a roundtable and sponsor a luncheon or social following your discussion.

Roundtables offered: Saturday-Monday, 10am-11am and 2pm-3pm.

DEADLINE

August 5, 2024

\$2,500

COST



#### Market 101 Webinar

As first-time Market attendees, High Point Market wants to ensure these very important guests have a great experience. This virtual session provides an overview of services and opportunities available, a look at the Market district, and need-to-know tips for a successful Market. As the Exclusive Sponsor, your logo and brand name will be included/mentioned in the opening slide and closing remarks.

DEADLINE

August 5, 2024

COST

\$3,500



#### **Concerts, VIP Lounge, and Events**

The High Point Market offers sponsorship opportunities for our concert and event nights. Held after hours on Saturday and Sunday evening, at Center Stage, this tradition lets Market-goers relax and have fun after a busy day. This is a great opportunity for a VIP branding opportunity.

DEADLINE

TBD

🕥 COST

Call for all available packages

#### **SPECIFICATIONS**

#### **MARKET MAP & TRANSPORTATION GUIDE**

Trim: 4" W x 9" H Bleed: .125" all sides Live Area: 3.75" W x 8.75" H

#### **Accepted File Types**

PDFX1A See p.21 for settings

**REGISTRATION EMAILS BANNER** 600px W x 167px H

**Accepted File Types** 

300 dpi jpg; Exported at 3x; Quality High

#### **DIGITAL OUTREACH PROGRAM**

Leaderboard: 728px W x 90px H Mobile Leaderboard: 320px W x 50px H Wide Skyscraper: 160px W x 600px H Medium rectangle: 300px W x 250px H Mobile Interstitial: 320px W x 480px H

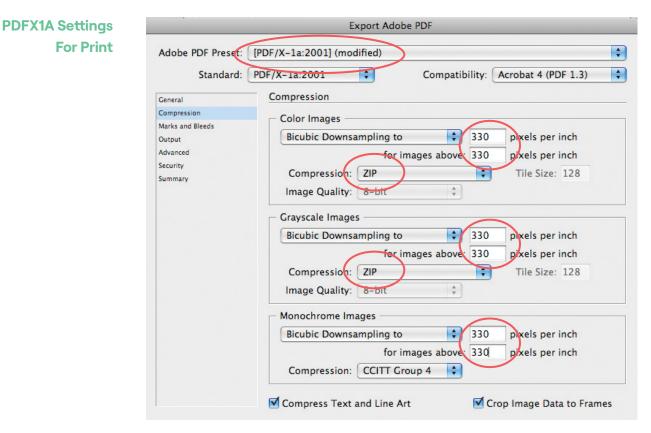
#### **Accepted File Types**

Accepted file types: .png, .jpg or .gif Max file size: 150kb

**SOCIAL POST(S)** 1080px W x 1080px H

Accepted File Types 72 dpi jpg

#### **SPECIFICATIONS**



#### High Quality Print Settings For Digital Publication

Standard:	None Compatibility: Acrobat 5 (PDF 1.4)
eneral	Compression
ompression	- Color Images
larks and Bleeds	
utput	
lvanced	for images above: 150 pixels per inch
ecurity ummary	Compression: Automatic (JPEG) Tile Size: 128
ummary	Image Quality: High
	inage Quanty. Tign
	- Grayscale Images
	Bicubic Downsampling to
	for images above: 150 pixels per inch
	Compression: Automatic (JPEG) Tile Size: 128
	Image Quality High
	Monochrome Images
	Bicubic Downsampling to
	for images above: 150 pikels per inch
	Compression: CCITT Group 4